

5- REASONS TO OFFER ESTIMATES IN PERSON

1)-TYPE OF WINDOWS

It is an obvious fact that windows come in a series of shapes and sizes. Some windows have two sides while others like Pella Windows may have as many as 4 sides. There are Storm windows, Louvre Windows or jalousies and of course French Cut. When offering an estimate it is very important to recognize the type of windows that will require cleaning and bid the job accordingly.

2)-ACCESSIBILITY

Most homes come with a series of obstacles that can only be recognized and considered once a home is visited in person. Some windows can often be very high and difficult to access due to trees, bushes, fences and steep grades that make ladder work tricky. Accessibility is very important when determining a window cleaning estimate.

3)-TYPE OF CLEANING

Most windows are simply dirty and need to be cleaned, however, there are situations that require special attention. Construction window cleaning often requires the removal of stickers, silicone, paint, stucco and other construction debris. Often homes that have recently been power washed and painted may require overspray paint removal. Some homes may require hard water stain removal. All of these unique situations must be considered when presenting a window cleaning estimate.

4)-PERSONAL TOUCH

For most customers, their home is a very sacred space. Meeting you in person gives them the opportunity to get to know you and develop trust. Quite often a homeowner will make their decision based on how they feel about you as well as price.

5)-BEING PREPARED

Each home comes with it's own unique challenges. Being able to view the home in person allows you the ability to truly recognize what your work load will include, price and schedule accordingly.



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